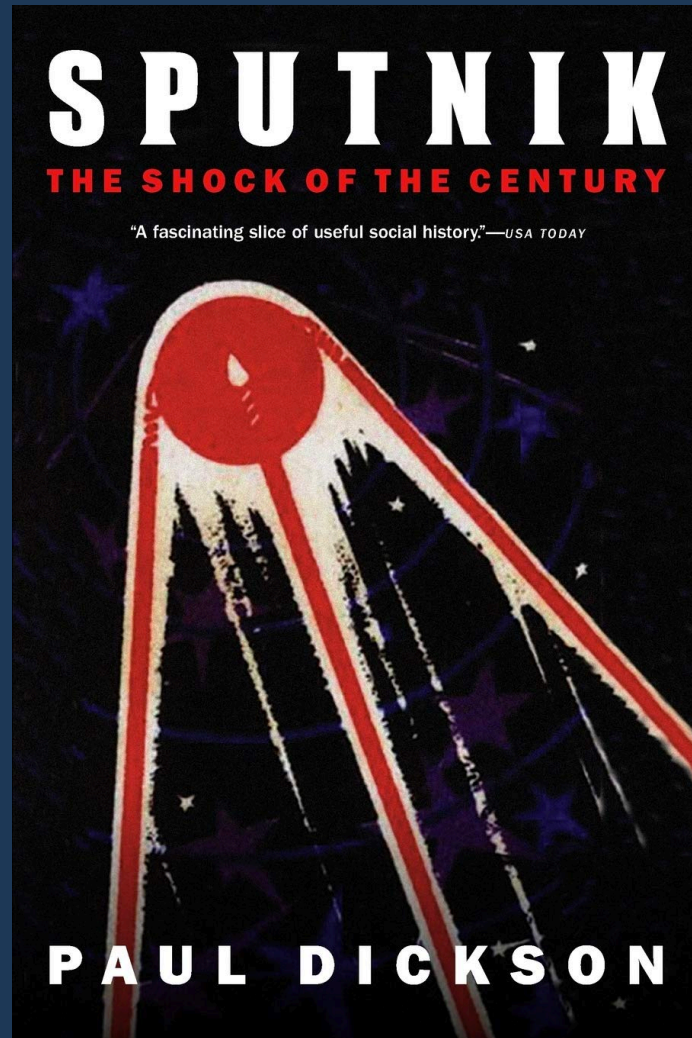
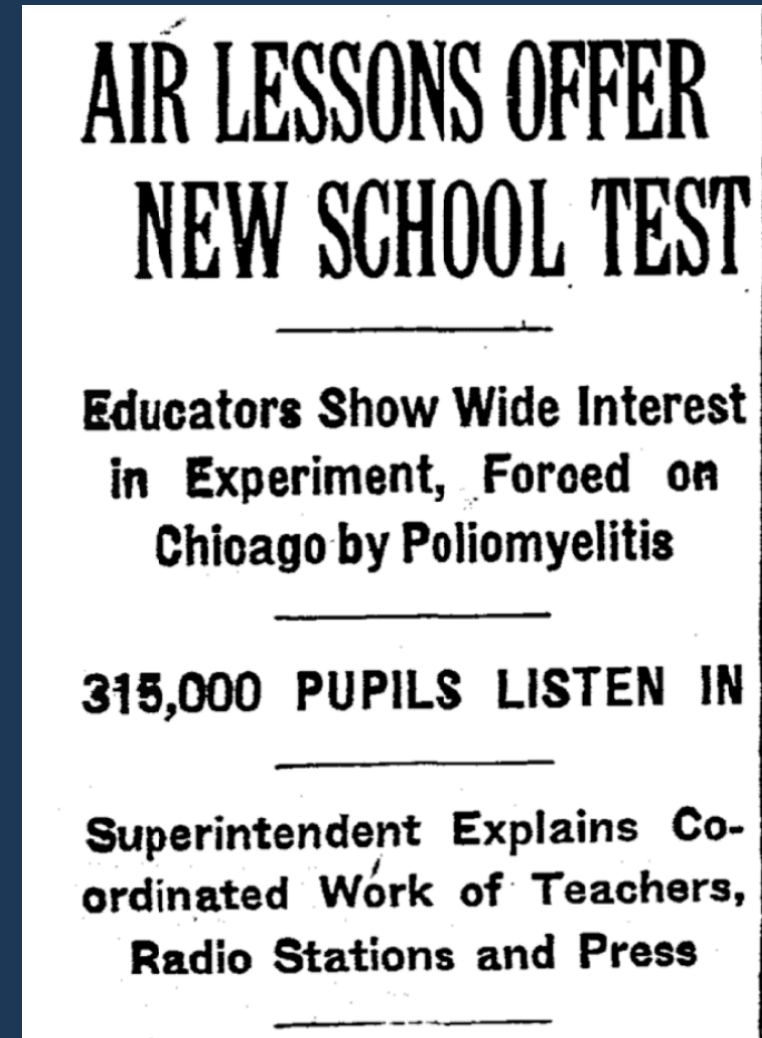


Do ground-shifting events spell transformative change?



Source: Google Books / University of Nebraska Press



Source: New York Times

Value Proposition

A specific promise to customers that a product or service will enable them to solve a problem in their lives.

Resources

People, technology, facilities, equipment, and cash required to deliver a value proposition to targeted customers.



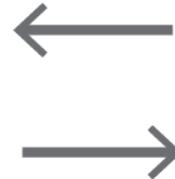
Profit Formula

Assets and fixed-cost structure that enable either profitability or, for nonprofits, long-term fiscal sustainability.



Processes

Ways of working together to address recurrent tasks in a consistent way: training, manufacturing, budgeting, etc.



This moment seems ripe for change.

But lasting change comes from deep inside schools' models, not just circumstances they operate in.

